### A Commitment To Excellence

Everyday, you as a business owner are working to improve your company's bottom line.

An accident or unforeseen disaster combined with a lack of proper business insurance coverage may dramatically undermine your efforts.

Thats why the WDPG has partnered with Edwards and Company to offer a complete business insurance program for the welding supply industry.

This competitively-priced program offers broad coverage that can be assessed by contacting Ron D'Alessandro at Edwards and Company.

Compare your current coverage to the WDPG program. You cannot find a better product at a more competitive price anywhere.

## Edwards and Company

NEW YORK OFFICE:

140 Greene Avenue Sayville, Long Island, New York 11782

FLORIDA OFFICE:

125 Worth Avenue, Suite 315 Palm Beach, FL 33480 In business today, you must not only be profitable, you must also be successful at finding winning solutions for customers. When it comes to property and casualty insurance, no program is better at finding winning solutions than **The Welding Distributors Partnering Group.**\*

# Edwards and Company

**INSURANCE SINCE 1865** 

Welding and Gas Distributors each possess certain inherent risks – filling and transporting cryogenic liquids and compressed gas cylinders; gas handling equipment; cylinder maintenance; selling and renting welding equipment; and manufacturing acetylene gas. All of these activities can be hazardous, and stringent regulations are imposed on distributors by local and federal agencies.

We know that your business longevity depends upon the choices you make today. The WDPG has been providing business insurance for the welding supply and industrial gas distributors for over 23 years. The WDPG is continually changing to meet the unique needs of distributors with insurance products and risk management tools to help distributors control their cost of risk and improve their bottom line. No other program has served distributors longer than the WDPG.

Commitment, Capabilities, Innovation, Service and Value define the WDPG insurance program.

# This is Protection for your Business

### ► Comprehensive Property Protection

The WDPG Program provides protection for buildings, tanks, fill-plant, business personal property, business earnings, extra expense and improvements, plus an expanded special coverage extension that provides essential protection.

#### ► Comprehensive General Liability

The WDPG Program offers business liability to protect against claims that result from alleged or actual bodily injury or property damages. This protection includes legal defense costs, blanket additional insureds by contract, vendors as additional insureds, EPLI, AD&D and welding Fume coverage.

#### ► Comprehensive Automobile Protection

The WDPG Program recognizes that fleets are an important asset and also one of your largest exposures. From "pee-wees" to large bulk carriers, cylinder trucks and other vehicles, the WDPG Program offers broad coverage for fleets. In addition, the MCS-90 and Broad Pollution coverage are included as required by the Department of Transportation.

#### ▶ Workers' Compensation

The WDPG Program understands the importance of Workers' Compensation and offers it in conjunction with the program, including class 4635, which is essential and is routinely unavailable from standard carriers.

#### ▶ Efficient and Responsive Claim Handling

When purchasing insurance, clients purchase a promise that all reasonable and legitimate claims will be handled in a timely and fair manner. WDPG services has designed special claims management specifically for this industry.



## Designed for Today's Welding Supply Distributor

- Competitive pricing through the new WDPG Program
- Flexible payment options to save you time and money
- Group purchasing power, so you are guaranteed upfront discounts
- Customized comprehensive coverages

#### **The WDPG Administrative Offices**

#### Ken Tidwell

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